

# ROOM BLOCK QUESTIONS

- How many rooms can we block at a time?
- Is it possible to add more in the future if we need more?
- What is your policy with rooms in our room block that don't get booked?
- Do we have to pay for the rooms if they don't get booked?
- Is there a deadline to book in our room block? When will the rooms be released from our block?
- Do you offer discounts?
- How much is the rate?
- How do guests book rooms in our room block? Can it be done online?
- Can our guests book special rates (e.g. AAA, government/military, senior)?
- What is the cancellation policy?
- Is there a minimum number of nights required to book?
- Do you distribute welcome bags to guests? If so, is there a fee for this service?
- Is there a fee to set up a room block?